

Annual Planning Workshop

POWERED BY:

July 12, 2024 expedia group



Multicultural Tourism & Development





Connie Kinnard Senior Vice President Multicultural Tourism & Development













Multicultural Tourism & Development (MTDD)

Created in 2015 as a new department within the GMCVB, MTDD's mission is to promote the diversity of Miami's multicultural communities, attractions, and events and connect the dots to these entities to tourism opportunities.

MISSION: Focus efforts locally to build consistency and economic sustainability while broadening the scope of initiatives and maximizing marketing opportunities to target national and global audiences.

Many of the programs facilitated by this department are directly related and created to support business partnerships, cultural organizations, and tourist attractions in our heritage communities and neighborhoods.

Webpage: www.multiculturalmiami.com











MULTICULTURAL TOURISM & DEVELOPMENT MISSION

Our mission is to ensure that the diversity of Miami's multicultural communities, attractions and events are promoted by working locally to build consistency and economic sustainability, broadening the scope of initiatives and maximizing marketing opportunities.



Multicultural Tourism & Development Department

Meet The Team



CONNIE KINNARD SENIOR VICE PRESIDENT. **MULTICULTURAL TOURISM &** DEVELOPMENT (305) 539-3123

Connie@GMCVB.com



PETRA BRENNAN **DIRECTOR, TOURISM BUSINESS** ENHANCEMENT. **MULTICULTURAL TOURISM & DEVELOPMENT** (305) 539-3126

Petra@GMCVB.com



WOODS, PH.D DIRECTOR, BLACK HOSPITALITY INITIATIVE, MULTICULTURAL **TOURISM & DEVELOPMENT** (305) 539-3088 Graylyn@GMCVB.com

GRAYLYN SWILLEY-



HERLINDA LOMBARDI PROGRAM MANAGER. **MULTICULTURAL TOURISM &** DEVELOPMENT (305) 539-3128 Herlinda@GMCVB.com



ELLA PEDRE COORDINATOR. **MULTICULTURAL TOURISM &** DEVELOPMENT (305) 539-3097 Ella@GMCVB.com





Multicultural Tourism & Development (MTDD) - POW

Programs of work. Leading or collaborating include:

- •Tourism Business Enhancement (TBE): Launched in 2016, TBE focuses on creating sustainable businesses in Miami's heritage neighborhoods by providing workshops, consulting, and business resources.
- •Art of Black Miami (AOBM): Launched in 2013, AOB Miami is a GMCVB marketing program created to elevate art, artists, and galleries that highlight and celebrate the African Diaspora throughout Miami-Dade.
- •Multicultural Marketing: Identify and implement promotional opportunities through print and digital that target art/culture seekers and support securing conventions. These year-round, domestic and international marketing campaigns are developed in partnership with our global brand agency.
- •Conventions & Travel Industry: Support and foster travel/trade relations through convention outreach when needed to support the convention & travel industry departments.
- •Events: Partner with events of all sizes geared to showcase the diversity of cultures we have in Miami Dade as well as drive room nights.
- •Black Hospitality Initiative: Scholarships, Advocacy, Talent Development, Careers



















Multicultural Tourism & Development - Priorities 2024/2025

Multicultural Priorities - 2024/2025

- Build awareness locally and nationally celebrating the 10-year Anniversary of the Art of Black Miami marketing and cultivation platform
- Increase the number of minority owned businesses that become GMCVB partners as a result of our overall Tourism Business Enhancement program
- Curate additional GMCVB led Community Awareness tours like we do for Black History and Hispanic Heritage months for residents and visitors. Recent example Asian Heritage tour. Looking ahead to other areas





Multicultural Tourism & Development

Multicultural Priorities - 2024/2025

- Continue investing in students through scholarships with a goal of maintaining 20 tourism and hospitality scholarship recipients annually while increasing the number of hands-on experiences
- Work to aggregate the work and progress more intentionally in the MTDD area to show ROI and impact via reporting and tracking methods







Petra Brennan Senior Director Tourism Business Enhancement















TOURISM BUSINESS ENHANCEMENT INITIATIVE

Miami Bayside Small **Business Graduation** Small Business Workshop

Advocate, support and strengthen the economic sustainability and access of our multicultural communities and heritage related businesses within the Greater Miami & Miami Beach.



Entrepreneur small business training



Professional business workshop series



GMCVB partnership development and engagement

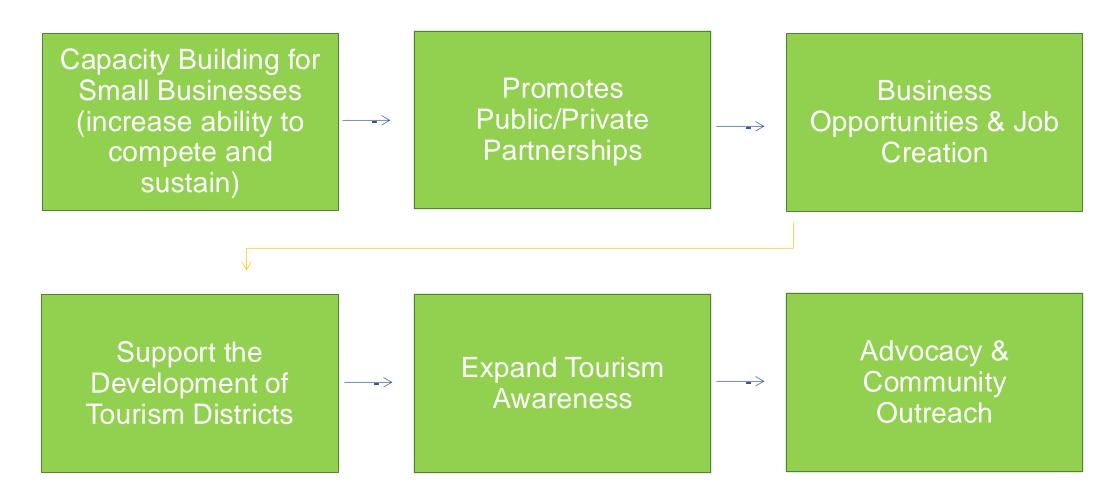


Educational resource



Advocacy and community outreach

Multicultural Tourism & Development













Multicultural Tourism & Development





- GMCVB Participates in Small Business Expo at **Top Golf Miami Gardens**
- TBE Business Legal Workshop at OPAC



Legal Essentials for Small Business Success: A Workshop Guide

In today's business landscape, understanding legal fundamentals is essential for success.

Entrepreneurs and small business owners may face a myriad of challenges, and navigating the legal landscape can often seem daunting. Join us as we explore key topics to help equip you with the tools and understanding necessary to make informed decisions and thrive in the competitive marketplace.

Topics to cover:

- · Business structuring
- Contracts
- · Intellectual Propert · Business Immigration

The workshop is designed for entrepreneurs and small business owners at all stages. Come ready to engage and leave with actionable strategies to strengthen the legal foundation of your business.

This event is organized by the Greater Miami Convention & Visitors Bureau's Multicultural Tourism & Development department as part of the Tourism Business Enhancement program. For more











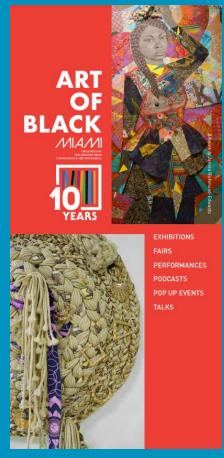


ART OF BLACK MIAMI

Marketing platform and destination driver that showcases the diversity of the visual arts locally, nationally and internationally, celebrating the black diaspora



ARTS & CULTURE

















ECONOMIC DRIVER

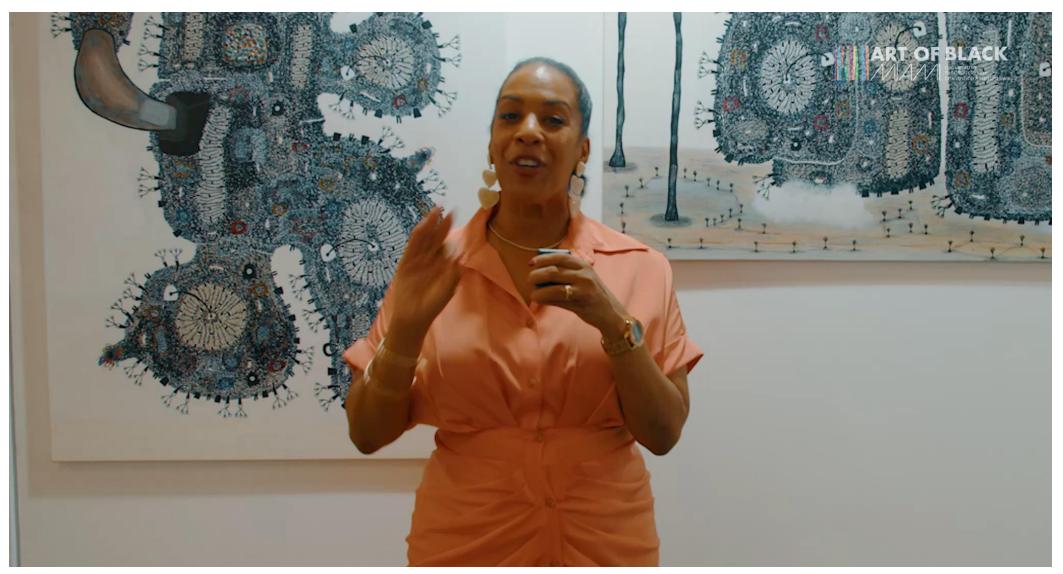
DESTINATION DRIVER FOR COMMUNITIE

JOB CREATION **PROMOTES DIVERSITY**

SOCIAL **CHANGE**

DIVERSIFY THE TOURIST **EXPERIENCE**

Multicultural Tourism & Development - Art of Black Miami







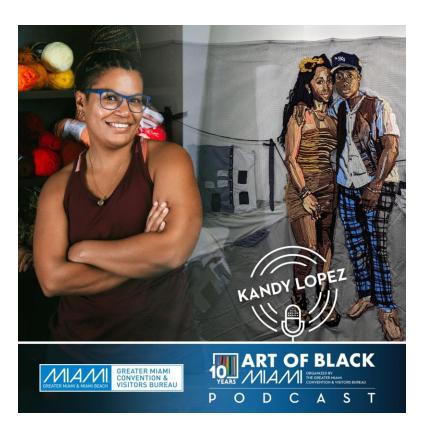


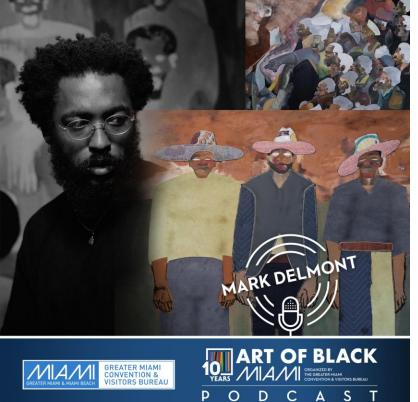


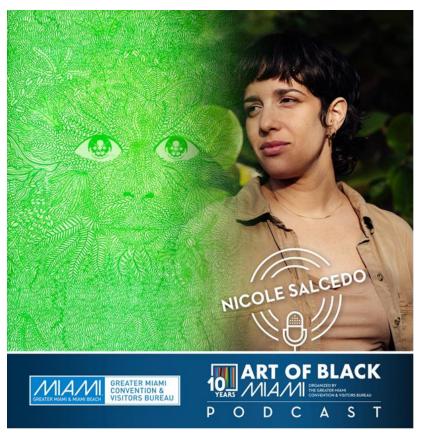




Multicultural Tourism & Development - AOBM Podcast Series













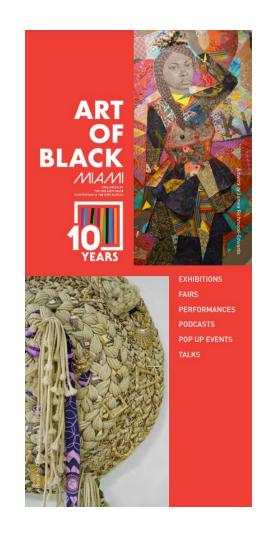






Multicultural Tourism & Development - AOBM 10 Year Anniversary

- Art of Black Miami Podcast Series 4
- TBE Art Related Workshop
- **Art Talk and Panel Discussion**
- **Anniversary Exhibition**
- **Kickoff Event**
- **Anniversary AOBM MIA Magazine**
- **Branding Refresh (new assets)**
- **Ad Placements**

















Multicultural Tourism & Development - Art of Black Miami



Art Basel **Basel**

















Multicultural Tourism & Development - Art of Black Miami







Serving the Arts Awards **ARTS & CULTURAL TOURISM**











Multicultural Tourism & Development - Looking Ahead

Summer TBE Workshop



Miami Bayside Training - July

GREATER MIAMI

VISITORS BUREAU



SAVE THE DATE: GMCVB PARTNER EXPO+ BLACK OWNED BUSINESS CELEBRATION TUESDAY, AUGUST 27, 2024 @ JUNGLE ISLAND













Herlinda Lombardi Program Manager Multicultural Tourism & Development













Multicultural Tourism & Development - Program Management

GMCVB Department Collaborations:

- **Partnership**
- **Media Relations**
- **Content Development**
- **Conventions Sales & Services**
- Communications
- **Travel Industry Sales**
- **Temptations Program**
- **Heritage Months**











MIAMI'S HERITAGE NEIGHBORHOODS

Allapattah
Brownsville
Coconut Grove Village West
Doral

Homestead

Hialeah

Historic Overtown

Liberty City

Little Haiti

Little Havana

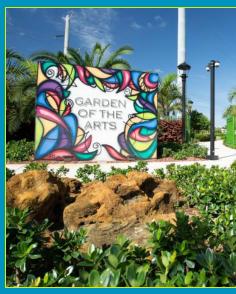
Miami Gardens

North Miami

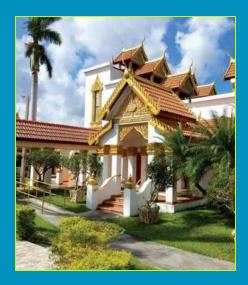
Opa-Locka

Richmond Heights
South Dade





For a sampling of multicultural gems please see the Multicultural Guide or visit www.multiculturalmiami.com





*MTDD represents all diverse offerings in every community throughout Greater Miami & Miami Beach

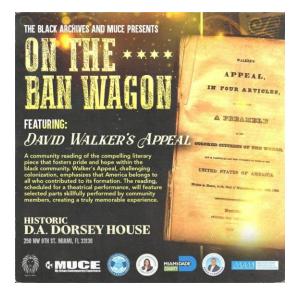
Multicultural Tourism & Development - Heritage Months

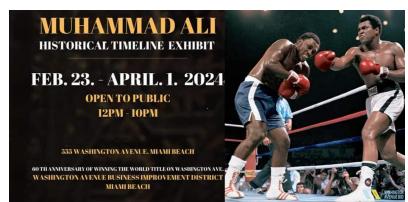
Celebrate Black History Month























Multicultural Tourism & Development - Heritage Months

Asian American, Native Hawaiian & Pacific Islander **Heritage Month**

Haitian Heritage Month

Jewish American Heritage Month



ART BEAT MIAMI

HAITIAN HERITAGE MONTH EXHIBIT



Dear HAITI

Garry Laurent May 1-31, 2024 Curated by

Akomicsart **Dorvilier Olivier**

Marie Louissaint

Guy Michel

Nate Dee OurSols Zeek Mathias

MUCE

Lobey Art & Travel





Caribbean Marketplace













Miami Beach Jewish History Talk May 4 11:30am EDT

















Multicultural Tourism & Development - Heritage Months

Celebrate Caribbean Heritage Month in Miami



Juneteenth Celebrations in Greater Miami and Miami Beach



Hispanic Heritage Month































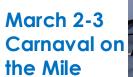
















March 2-3

















March 10 in Little Havana Calle Ocho Music Festival







March 9-10 in Miami Gardens Jazz in the Gardens

















Multicultural Tourism & Development - Asian American Community Tour



April 6: GMCVB's Inaugural Asian-American Community Tour

















Partnership with City of Hialeah's Collective **Art Exhibits**

Milander Center for Arts & Entertainment









Miami-Dade County Fair & Expo Center





MORE THAN AN EVENT, IT'S A CUBAN EXPERIENCE























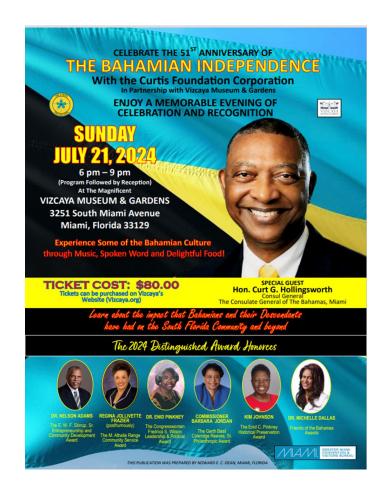








Multicultural Tourism & Development - Upcoming Events

















Multicultural Tourism & Development - Upcoming Events

Orange Blossom Classic September 1, 2024



Miami Carnival Parade of Bands & Concert October 13, 2024













Multicultural Tourism & Development - Annual MC Events

January • Dr. Martin Luther King Jr. Day Parade and city-wide festivities • Miami Jewish Film Festival • South Beach Jazz Festival • Lunar New Year city- wide festivities	February Coconut Grove Arts Festival Melton Mustafa Jazz Festival Black History Month events MoMi Music Festival	March Asian Culture Festival Carnaval on the Mile Calle Ocho Festival Jazz in the Gardens Music Festival Art on the Drive St. Sophia Greek Festival Ultra Music Festival Miami Beach Live	April Miami Downtown Jazz Festival Sankofa Jazz Festival Redland Blues and Barbeque Festival	May Haitian Compas Festival Best of the Best Music Festival Haitian Heritage Month events Asian American Heritage Month events Jewish American Heritage Month events Sweet Heat Cuba Nostalgia	June • American Black Film Festival • Caribbean American Heritage Month events • Juneteenth festivities • Goombay Festival • Third Horizon Film Festival • Gemini Take Over Weekend
July International Hispanic Theatre Festival Historic Overtown Music Festival NABHOOD Miss Nigeria Cultural Pageant Miami Takeover Junkanoo Festival Bahamian Independence Celebration Rolling Loud Miami HBCU Picnic	August Brazilian Film Festival of Miami International Ballet Festival of Miami Black Pepper Food & Wine Festival African Diaspora and Drum Festival IFE-ILE Afro Cuban-Dance Festival	September Orange Blossom Classic Urban Film Festival Hispanic Heritage Month events AfriCANDO Brazilian Film Festival	October • Miami One Carnival • Celebrate Orgullo • Oktoberfest • iGen Film Festival	November Miami Reggae Festival Smooth Jazz Festival Sunny Isles Beach Jazz Festival Miami Book Fair	December Art of Black Miami Art Week events Art Basel Art, Blues & BBQ Festival Miccosukee Indian Arts & Crafts Festival











Multicultural Tourism & Development - Multicultural Guide 2024



New Multicultural Guide

- Streamlined with QR Codes
- Tentative distribution in late August

WELCOME TO DIVERSITY. **WELCOME TO** MULTICULTURAL MIAMI.



You will find a mosaic of cultures represented through art, music, food and unique communities.

Welcome to Greater Miami & Miami Beach. Here, you will find a mosaic of cultures represented through art, music, food and our unique communities. Miami's diverse population comes from many cultural backgrounds and infuses our destination with a soulful, genuine multicultural presence

Are you thinking about visiting or planning a reunion or conference in Miami? I hope so! Miami offers an abundance of amazing hotels, one-of-a-kind venues, the reimagined Miami Beach Convention Center, diverse heritage neighborhoods and many memorable experiences. Please come taste, touch and indulge. You won't be disappointed.

This Multicultural Guide was created with you in mind. I hope the information included in this publication highlighting our multicultural offerings is helpful as you plan your trip to Greater Miami & Miami Beach and that you consider it your indispensable companion once you arrive. For more information about things to do and places to go, visit MulticulturalMiami.com.

Sincerely,

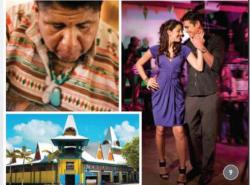
Connie Kinnard Senior Vice President

Multicultural Tourism & Development



















Multicultural Tourism & Development - Monthly Newsletter





Honoring the Woman: A Collective Art Exhibition & Night Market



Coconut Grove Food and Wine Festival



Are You a Small Business Owner in Miami Trying to Scale?



Early Bird Registration Opening Soon



Miami Meets Los Angeles at the Travel & Adventure Show

RELIEF GRANTS, LOANS AND RESOURCES



The Mayor's Career & Job Fair



The 9th Annual Virginia Key Grassroots Festival



Graylyn Swilley-Woods, Ph.D. Director Black Hospitality Initiative















MISSION

We are a not-for-profit organization based in Miami, Florida working to encourage the equitable economic and increase workforce participation of African Americans and Blacks of African Descent in the Greater Miami visitor industry.

WWW.BLACKHOSPITALITYMIAMI.ORG













Enhancing MIAMI'S FUTURE

BHI SCHOLARS -2024/2025

WWW.BLACKHOSPITALITYMIAMI.ORG



Culinary Arts Management



Hospitality & Tourism Management



Hospitality Leadership



Culinary Arts Management



Hospitality & Tourism Management



Hospitality Supervision Management



Culinary Arts Management



Hospitality & Tourism Management



Culinary Arts Management











Current BHI Scholars 2023-2024

- 6 Miami Dade College
- 3 Florida International University
- 2 Florida Memorial University
- 1 St. Thomas University

BHI Scholarship Recipient's Directory



Hellen Thompson, FIU Event Management, BS HThompson@flymia.com Goal: Own an Event Planning & Catering Company. Hellen is a certified wedding planner.



Alem K. Richardson, FIU Restaurant Management, BA alem.richardson@gmail.com Goal: Own a restaurant and bakery. Alem has earned a hospitality administration degree



Sarah Aikens, MDC Culinary Arts Management, AS aikensarah69@gmail.com Goal: Restaurant Management, Sarah has earned a Food Handler Certification from MDC.



Shekinah Rogers, MDC Culinary Arts Management, AS shekinahrogers27@gmail.com Goal: Own a restaurant and open a bed & breakfast inn. Shekinah holds a degree in communications.



Twilla Jones, MDC Culinary Arts Management, AS twilla.jones001@mymdc.net Goal: Expand her business with catering and a food truck. Twilla is the owner and chef of Twisted Salads



Chaz Allen, MDC Culinary Arts Management, AS chazallen826@gmail.com Goal: Own a Seafood and Soul food restaurant. Chaz has earned a Chef's Apprentice certification from MDC.



Kiara Fernandez, MDC Culinary Arts Management, AS kiarasanchals@gmail.com Goal: Open a restaurant and work with farmers and fishermen. Kiara has earned her ServSafe Food Manager's Certification from MDC.



Carlton Williams, STU Sports Management, BA williamsdabb@gmail.com Goal: Become a sports manager. Carlton hopes to be involved with all that STU sports dept has to offer.



Widler Boucher, MDC Aviation Administration, AS boucherwidler20@gmail.com Goal: Air Traffic Controller. Widler hopes to make an impact in his community and



Draeden Ramsay, MDC Aviation Management, AS dramsay000@gmail.com Goal: Air Traffic Controller. Draeden plans to continue his studies at FMU's bachelor's program.



Landon Biscombe, MDC Aviation Management landon.biscombe001@mymdc.net Goal: Air Traffic Controller. Landon hopes to help pioneer diversity in the aviation industry.







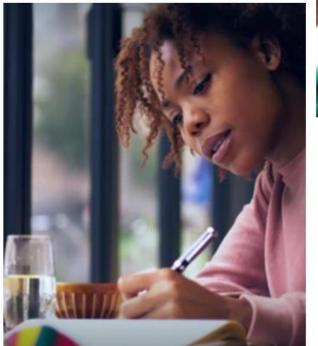




GOALS

- Increase Scholarships (Pipeline / Recruitment)
- Increase Industry Partnership Development and Alliances
- Activate Internships and ApprenticeshipsProgram
- Expand Neighborhood and Community Alliances
- **Board Development**



















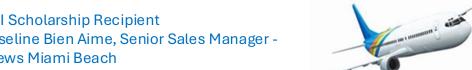
Careers Paths in Tourism

- **Aviation Administration**
- **Culinary Management**
- **Hospitality & Tourism Management**
- **Sports Management**

























PARTNERS IN EDUCATION



















MISSION

The Black Hospitality Initiative of Greater Miami & Miami Beach works to advance economic participation and open doors of opportunity for African Americans and Blacks of African descent in Miami's visitor industry.

To achieve its mission, the Black Hospitality Initiative of Greater Miami & Miami Beach focuses on three program components: Advocacy, Talent Development and Career Coaching.



PROGRAMS

- . Airport & Airline Management
- . Culinary Arts Alliances
- . Event Management

- · Hotel & Lodging
- . Sports Management
- . Travel & Tourism
- · Apprenticeships and Internships



Career Coaching - Providing Career Coaching and Job Connections/Networking that lead to employment [internships].

For more information, contact us at BHI@GMCVB.com or visit our website at BlackHospitalityMiami.com



















HOT Challenge Record Fundraising - \$230,000











BHI 2024 Scholar Activity Calendar

BHI Orientation January

January Airport Workshop and Tour

High School Black History Cultural Tour February

Scholarship Open Enrollment April

H.O.T. Challenge Golf Tournament May

State of the Industry Address May

Pillar Awards June

July NABHOOD Student Conference

September BHI Annual Reception

GMCVB Annual Meeting October

MIA Newsletter / Multicultural Tourism & Development Monthly







BHI Students at the GMCVB's State of the Industry



Chef Jouvens Jean

- Award Winning Chef
- BHI Scholarship Recipient
- FIU Graduate
- U.S. Army Sergeant
- · Chef Jouvens Foundation in Haiti

















BHI Students attending Formula 1





2024 Pillar **Awards**



BHI **Interviews**















Black History Month Heritage & Culture Tour

DEPARTURE 8:00 AM

Pickup from Homestead High School & Booker T Washington High School

Loading will begin promptly upon arrival at each location. Tour Guides will meet the groups at Booker T Washington High School

en route to Brownsville area (9:05 - 9:35am)

Students will discover the profound impact of Black culture and resilience as we navigate the streets of Brownsville/Liberty City.

Workshop and Field Trips



Booker T. Washington High School **AOHT Students - Airport Tour**

Homestead & BTW High Schools Black History Month Heritage & Culture Tour









Booker T. Washington High School – Academy Explosion





















Open Discussion



THANK YOU!



